Officials at Speaker's Table.

Officials at Speaker's Table.

All the city judges and members of the Corporation Commission were given honored places at the speaker's table, and they appeared greatly to enjoy the occasion.

Governor Swanson sent a strong letter, expressing his sympathies with all that pertains to the betterment of Richmond, and regretting that an important previous engagement prevented his attendance. A similar letter was read from Captain Joseph E. Willard, and both provoked applause.

There were but five speeches, though ey were all of a very high order and lify Infstled with sound advice and od business principles. Mr. Wyndham Meredith acted as toastmaster, and a honor could have fallen upon no re worthy shoulders. He was bright d happy in his introductory remarks I in his references to all the speakers, an eliciting generous applause from audience.

Excellent Speakers.

Excellent Speakers.

It may be said that the chief address was by Mr. Eghert G. Leigh, president of the Chamber of Commerce, whose subject was that institution. Mr. Leigh is a scholar, as well as a strong business leader, and his review of the work of the organization and its splendid possibilities was at once entertaining and instructive.

fracturing advantages, and many of present marvelled at the wonderfules the city is making in this line peech of Mr. John C. Freeman, "The

SCENES IN THE BANQUET HALL

Guests Gather Early and Chat Pleasantly in the Assembly Room.

It was 7:15 o'clock when the guests begun to file into the temple, and by 8 clock the assembly room on the second floor was fairly jammed with prominent

e of the Chamber were on hand sceive the guests, and to bid them ome, and they played their part in to receive the guests, and to bid them welcome, and they played their part in a most gracious manner. Hats and coats were checked in the cloak room, and all seemed to desire to free themselves of every possible care and enter heartly Into what gave even at this early hour

the end of the assembly room while guests chatted and waited until the cointed hour for entering the ban-

quet hall.

It was nearly \$:30 when President Eghert G. Leigh, of the Chamber, led the way, with Toastmaster Wyndham R, Meredith on his arm, and in a few moments the steps had been ascended and all were seated around twelve long tables underneath brilliant lights, and amid the perfume of fragrant flowers.

Well Set Tebles

the tables were admirably arranged. I the three hundred guests who were sent at the brilliant function could

Along on the table were other flowers, while soft light was furnished by cut-glass chandellers burning white candles. As the banquet progressed, the sound of merry laughter, the clatter of velocities. of merry laughter, the clatter of voices and the din of bappy conversation indi-cated that the party was thoroughly con-genial, and that all those scated were

At the Speaker's Table.

At the Speaker's Table.

It was a distinguished gathering that sat behind the speaker's table and faced the great and happy throng in front.

There were business brains and sagacity; fine legal acumen, judicial capacity, brilliant statesmanship and manletpal enterprise all were represented. Toastmaster Wyndham R. Meredith, one of the cleverest of his time, sat in the middle, and to his right were, in the order named, ranged to his left, President Egbert G. Leigh, of the chamber; Mr. John C. Freeman, Mayor Carlton McCarthy, Judge Bev. T. Crump, Judge John H. Ingram, Judge R. Carter Scott, Judge S. B. Witt and Vice-President Mars Gunst, of the Board of Aldermen, To his left were Mr. Joseph Bryan, Mr. John P. Branch, Lieutenant-Governor J. Montague, Hon. Henry C. Stuarf, Judge George L. Christian and Fresident R. Lie Peters, of the Common Council.

They chatted pleasantly with one another, while those at the tables on the main floor were keeping up a conversation which sounded as though a thousand merry voices were in action.

The merobers of the two branches of the Council, for the mout part, secured

The members of the two branches of the Council, for the most part, secured

Spring Medicine

"Berry's for Clothes."

Uncle Reuben -- What are "movin



This is the last Time, we hope, when California will be pried

up and shaken down.
Now if you are ready to think about yourse!, here is a new lot of Spring-Weight Suits in

your own feelings.
There's new life in a Spring



Given Over to Pleasure.

They were like school boys on a holiday excursion. They had Iaid aside the heavy cures of real life; they had left their business in their factories, offices and counting rooms, and had come to mingle in a social way with one another, and to listen incidentally to, not what could be done to improve their condition in life, but what plans could be devised to make their proud old city move faster in the great march of the world's material progress. They heard these plans cleverly

one and all, ready to join hands to make Richmond a great city and all her peo-ple happy and contented. It was 10:20 o'clock when Mr. Mere-dith called for order, and read the fol-lowing letter from Hon. Joseph E. Wil-lard, which provoked long applause; dith called for order, and read a letter of regret from Hon. Joseph E. Willard.

Governor's Letter.

Mr. Meredith next read this letter from its Excellency, Governor Claude A. wanson, and this excited long continued cheering: Commonwealth of Virginia,

Governor's Office, The Chamber of Comerce, Richmond,

Va.; Gentlemen,-I am in receipt of your very kind invitation to be present at a banquet to be given under the auspices of the Chamber of Commerce auspices of the Chamber of Commerce at the Masonic Temple, Tuesday eve-ning, May 22d. I regret that a pre-vious engagement to be at Norfolk in connection with the Jamestown Exposition so conflicts as to preclude me from accepting your very kind and

profound interest in the prosperity of Richmond, the promotion of which vupon my earnest and cordial co-ration in all matters pertaining to-hmond's beterment and develop-

ment.

Hopling that much sucess may accrue from this banquet, I am

Very truly yours,

CLAUDE A. SWANSON.

The Menu.

This was the choice menu:

Clear Green Turtle

Chateau D'Arche

Broiled Spring Chicken Fresh Mushroon Fresh Mushro Moet et Chandon Imperial Brut Lettuce and Tomato Salad
Smithfield Ham
Individual Ices Cakes Bon
Coffee
Cigars Cigarettes

A Happy Toastmaster.

A riappy loastmaster.

Mr. Meredith spoke briefly, He expressed on behalf of the Chamber that the institution organized here should become permanent.

He said the great talent scattered through the audience would be reserved for a later occasion, and no one would be called upon save the regular speakers. He wished the men to go to their homes. te wished the men to go to their homes cromptly and thus escape the wrath of rate spouses. The remarks of Mr. Mere

irate spouses. The remarks of Mr, Mero dith were very happy and often provoked convulsions of applause and laughter. He wanted the men to go home promptly so as to prevent the introduction of home rule such as is in vogue in old Ireland.

In conclusion, Mr, Meredith lauded the occasion and said it was a most important one to the people. The men about him had found the city in ashes and had made it a place of progress and heavity, and it was fitting that they should discuss her future prosperity and wonderful possibilities. He was complimentary to a degree in presenting Mr. Egbert G. Leigh, who was the first speaker, of whom he poke as a man of culture, enterprise and progress.

THE CHAMBER'S WORK

President Leigh Tells What It Has Done and What Possibilities Lie in the Future.

The Chamber of Commerce: What the law being taken by every member of the family.

Because Hood's Sarsaparilla has proved itself the Best Spring Medicine, by its wonderful effects in cleansing the system, overcoming that tired feeling, creating appetite, giving strength. Take

Hood's Sarsaparilla
In liquid or tablet form. 100 Doses \$\frac{x}{2}\$. It is a large contract assigned me by our Committee on Arransements. It is to its discussion in the limits of an after. It is a large contract assigned me by our Committee on Arransements. It is to it is discussion in the limits of an after. It is a large contract assigned me by our Committee on Arransements. It is is a large contract assigned me by our Committee on Arransements. It is is a large contract assigned me by our Committee on Arransements. It is is a large contract assigned me by our Committee on Arransements. It is the the Hutter.

Mr. Leigh was warmly applauded as the temper forward and ably and eloquetty in the cappoint of the future, the cappoint of the following toast the cappoint of the city. When we are about the plans mapped out for the future development of the city. When we are about the plans mapped out for the future development of the city. When we are about the plans mapped out for the future development of the city. When we are about the plans mapped out for the future development of the city. When we are about the plans mapped out for the future development of the city. When we are about the plans mapped out for the future development of the city. When we are about the plans mapped out for the future development of the city. When we are about the plans mapped out for the future development of the city. When we are about the plans mapped out for the future development of the city. When we are about the plans mapped out for the future development of the city. When we are about the plans mapped out for the future development of the city. When we are about the plans mapped out for the city when we are about the plans mapped out for the city. When

ever, with the comforing asurance canded.

The inspiration and purpose of this gathering, as I understand it, is to provide a plan for the unbuilding of our city and the strengthening of the Chamber of Commerce as a means to that end. A movement for the advancement of the welfare of Richmond has always the right of way to the minds and hearts of her people. Love of home is the strength and glory of Anglo-Saxon civilization. That ennobling sentiment, potential in making our past great, abides with us as a guarantee of the future.

The Chamber of Commerce was organized forty years ago. Richmond was still in ashes, her people exhausted by the unspeakable results of that fearful scourge called wir. Recuperation was opposed by hostile legislation, that legislation which proceeds from rulers, not servants of the people, allens, not representatives, conquerors flushed with the triumphs of war and moved by its unbely passions. A century and half ago a great thinker declared such to be the worst form of government conceivable, that in which allens are placed in authority over a people. But enough of this only our experience vindicated the great thinker, proved the soundness of his political philosophy.

Came to Clear the Way.

Came to Clear the Way.

It was amid the chaos and confusion born of such conditions that the Chamber of Commerce came into existence and undertook to clear the way for rehabilitation. As the facts of its career pass before my mental view, it seems to me that the spirit of its founders must have been breathed into it. Those public-spirited citizens, save one or two, have long since been gathered to their fathers. We are assembled here to enlarge their creation, to meet the circumstances of a larger city. This is an unconscious tribute to their work. It is appropriate on such occasion to recall their names. On the chamber's first roll appear the honored names of David I. Burr, the first president of the chamber; Isaac Davenport, Jr. General Joseph R. Anderson, Thomas Branch, John Purcell, James Dunlop, Thomas W. McCance, John Dooley, R. E. Blantenskilp, H. E. C. Baskerville, E. O. Nolting, Samuel M. Price, Robert F. Williams, William G. Ferguson, Thomas G. Peyton, Lewis D. R. Branch, whose tragic death in 1867, while battling for white supremacy in our State government, is well remembered.

while battling for white supremacy in our State government, is well rememberded.

This history of the chamber from that first meting to the present day is an essential part of the history of Richmond. Dedicated by high men of high purposes it has faithfully performed it's mission; and that in spite of bitter, bitter discouragements.

Holding its true function to be to preserve unimparied the natural strength of our position and as far as possibly to fortify it, the chambers first concern has ben to keep the James River open as a highway of commerce, and as a natural regulator of railroad rates.

Second Great Purpose.

Second Great suppose has been to secure and to hold fair an equitable rall rates. In the ceaseless conflicts that revolve about those two vital points the chamber, so far, has been successful. Thus it is that individual and corporate enterprise can find expression here under

were inclined to refuse—and in other ways helped the execution of this important work.

The chamber also continuously urged the Southern Railway to build a passenger depot, which finally resulted in the erection of its present passenger station.

Realizing the need of a modern office hulding in Richmond th chamber

Realizing the need of a modern office building in Richmond, the chamber erected its present building on Ninth and Main Streets, which set the pace and gave an impulse to the improvement on that part of Main Street which has extended up to Fifth Street.

Fifteen years ago the chamber originated the movement for extending the city's boundaries and has worked for it unceasingly ever since. The Hon. Geo. Wayne Anderson, in a public speech, declared that the bill of which he was patron, making extension of our boundary limits possible, should be called the chamber's bill, so instrumental was that body in securing its passage.

Has Labored Hard.

Has Labored Hard.

that body in securing its passage.

Has Labored Hard.

The chamber has persistently and intelligently worked for what it conceived to be sound legislation, and opposed acts deemed injurious to the city's and State's interest—here and at Washingston—in the mynicipal, State and Federal Legislatures, in the last two State Legislatures, the chamber succeeded in defeating a bill—twice introduced in each Legislatures, the chamber succeeded in defeating a bill—twice introduced in each Legislature, which, if passed, would have cut the city's annual revenue to the extent of eighty thousand dollars. The Jassage of that bill would have required an increase of taxation here to the ext set of eighty thousand dollars, or our appripriations for improvements would necessarily have been cut down by that amount.

We are now working all we can on our friends of the council and board of addernen—who honor us by being our guests this evening—to have the city acquire the dock, to the end that all the labor that has been expended on James River to keep its channel open as a freight route and for its influence on rail rates may not be sacrificed, in order that the Federal government may not be influenced by our indifference, and narrowness, to withhold appropriations in the future. We confidently expect our city lawmakers to heed our prayers in this matter. We realize that this council is composed of unusually good material—new who have the city's interest at heart. We have in sight, for 1807, large conventions, religious and industrial bodies, also the Jamestown Exposition, and the day is not far distant when national con-

Bears the The Kind You Have Aways Bought of Chart H. Fletchiss

Peterman's Roach Food.

A BOON TO HOUSEKEEPERS. As the roaches go to the food, enticed by it at night from their breeding places, it perfectly eliminates large or small roaches.



Peterman's Ant Food, a strong food to kill and drive away ants. Lories black bestles may also be destroyed by it in each night.

Take no other, as time may be even more important than money.
Originated in 1878. Perfected in 1808 by Wm. Peterman, Mfg. Chemish, 64, 66, 86 West 1815 St., New York City, London, Dag., Montreal, P. Q. Sold by all druggists in Hichmond and throughout the United Status.

What It Has Accomplished.

What It Has Accomplished.

For two years a committee of the chamber, headed by Mr. Jno. C. Freeman, has been earnestly working to secure this auditorium.

I might detain you here for a month reciting what the chamber has accomplished for Richmond, without giving an adequate idea of the scope of its activities or a just conception of its absolute necessity, not only for progress, but to maintain what we have acquired. For further information I will ask every man here to read a report propared by a special committee of fifteen leading cilizens, giving their estimate of the value of the Chamber of Commerce to, the city of Richmond. Their names are a guarantee of painstaking, intelligent investigation, it can personally testify that

ould be interesting to trace to their the subtle economic laws that

To sun it all up, then, we occupy a strategic position of the highest value in the tremendous strategic now being water in the realm of commerce. Able to manufacture cheaply and distribute cheaply, we can have the world for a customer.

THE WEATHER.

Forecast; Virginia—Fair in norm; showers in south portion Wednesday; Thursday showers with warmer in southeast winds, resh, possibly brisk southeast winds.

North Carolina—Showers Wednesday and Thursday; brisk, possibly high northeast winds on the coast.

Conditions Yesterday.

Weather,
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Miniature Almanac. Bears the Signature of Chart Hitches. | May 23, 1966. | Bun rises | 4:56 | HIGH TIDE: | Bun sets | 7:17 | Morning | 4:43 | Moon sets | 7:20 | Evening | 6:08

for success.

This is all true, but as I measure the forces that make for commercial supremoves that count for most in all human progress, you have here an almost unused asset, of incomparably greater value than all those physical advantages put together. I refer to that moral and intellectual force which proceeds from carnest souls in combination, dominated by a common purpose intelligently recognizing the possibilities of a situation and resolutely determined to accept nothing less than those possibilities warrant, to organized, united effort.

We need, then, to vitalize this great unused asset, to organize our moral and intellectual resources so as to make them available for the city's real development. The competition of to-day is not only between individuals and corporations, but in its broader monifestations, is a struggle between cities. This larger competition takes the form of an effort on the part of cities to make the conditions, under which individuals firms and corporations, resident in their borders do business better and more favorable than anywhere else. The agencies employed are compact organizations called Chambers of Commerce or Boards of Trade.

Pressure is Felt.

organizations called Chamber's merce or Boards of Trade.

Pressure is Felt.

The pressure of these powerful influences is felt in every raliroad office, where rates are made, where cars for carriage are furnished, in municipal and State Legislature and Congress, where laws are made, and in every direction where its assertion may secure an advantage. The most casual observer of current events knows this to be true. We simply ask that Richmond be armed for the conflict which she cannot escape. At this point, he it understood that, the chamber wishes abundant prosperity finher sister cities of this Commonwealth, and of the South. It stands for competition without bitterness, rivalry, without envy.

Now, as to the chamber's plans for the future development of Richmond: The only one I desire to emprasize to this meeting is a plan and a purpose to advertise Richmond's great advantage as a place for manufacturing and every other form of business. Other cities are advertising actively in every form known to that art, and with splendid results, We know our advantages are equal to any and superior to most places, and propose the world shall know it.

If the incomplete statement I have given to-night of the chamber's work, its useful career, does not establish its right to your fullest support, then the testimour of afteen citizens, who stand for all that is good in our business life, will convince the most skeptical, and move the most indifferent. Head that report stande by John B. Purcell, chairman: George L. Christian, H. L. Cabell, Milton E. Marcuse, James R. Gordon, Thomas M. Rutherford, R. G. Rennolds, R. C. Le Traylor, William T. Reed, John C. Freeman, Henry W. Wood, James M. Royd, T. C. Willsams, Jr., O. J. Sands,

tal in making the acquisition of his property possible.

This calculation takes no account of the immense annual husiness done here in manufacturing, jobbing, banking, brokernge, insurance, real estate and other lines, yet every one of these interests know that the work of the chamber is essential to their success. Every resident is a heneficiary of the chamber work, whether he lives on fess, salary, commissions, brokerage, rents, insurance and banking profits, or from any other source.

An inconsistency.

Men give \$350.00 a year to a porter to aweep out their offices, \$500.00 to \$600.00 to a young shipping elerit, \$1,200.00 to a bookkeeper, and refuse to contribute a third as much as the porter's wages to the commercial body that makes their ausiness possible. I think this inconsis-

Retired capitalists collect rents here and contribute nothing to the body that makes tenants possible. I think this un-full, but they are to the possible to

CASTORIA For Infants and Children. The Kind You Have Always Bought

Apollinaris "THE QUEEN OF TABLE WATERS."

HAS CONSTANTLY and STEADILY INCREASED in Popularity and Esteem, and is now ACCEPTED THROUGHOUT the ENTIRE CIVILIZED WORLD as possessing all the properties of an IDEAL and PERFECT TABLE WATER.

limit of his social obligations, deliberately stunts his moral nature.

In the great oration delivered by Victor
Hugo on the life of Voliair, occur those
notable words: "Guard your individual
rights—that is to be a man. De your duty—that is to be a clitzen." May light
be given to each of us this night to see
our public duty and the strength to do
it.

Veloped by the establishment of the Johnson Company, which has doubled its
exception of some railroad work and the
publications of the Presbyterian Publicain Company, which has doubled its
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When Mr. Leigh concluded his magni when Mr. Leigh concluded his magni-ficent address, a wave of applause swept over the splendid audience, which must have meant a complete endorsement of his clear and buelness-like review of the work of the Chamber, and the won-derful possibilities which lie in its fu-ture.

MANY ADVANTAGES

Mr. Bryan Discusses Our Manufacturing Advantages and

How to Make Use of Them. Tonstmaster Meredith, in a brief but happy speech, presented Mr. Joseph Bryan, who was given a cordial welcome, and cheered for some moments before he could proceed.

The tosst assigned Mr. Bryan, which he handled in a most attractive manner, was:

How to Make the Most of Them. The city's prospects of development if its climatic, social, commercial and industrial advantages are properly brought to the attention of those who are looking for just such facilities as Richmond has to offer.

"The value of manufacturing dustries to a community and the un-usual opertunities offered by Richmond in this respect, as chalbited by the prosperity of its numerous manufacturing enterprises."

Mr. Bryan received one of the great ovations of the evening, and when he a practical discussion of the great theme assigned him, which, he said, would can for volumes if fully replied to. He chose but one branch, the manufacturing in-dustries of the city. Mr. Bryan intro-duced his subject with a happy illus-tration, and getting his audience in full sympathy with him, proceeded first to discuss the manufacture of tobacco, sub-mitting on the start the following sta-tistics: "Tobacco, in cigars, cigarettes,

"Tobacco, in cigars, cigarettes, cheroots, hands employed, 5.207; output, 15,895,000. Smoking, chewing, stemmed and reprised, hands employed, 4.900; output, \$13.606,000."

Proceeding, Mr. Bryan said:
"The Whitlock branch of the American Tobacco Company says that Old Virginia Cheroots and Royal Bengal Little Cigars have an annual output of 250,900,400; worldwide repitation; factory largest and most completely equipped cigar factory in the world; employes provided with individual lockers for their clothing and personal effects; large and completely equipped dining room, provided for employes, at which a cup of coffee or tea is given free of charge to each employe every day at dinner; plant equipped with the most improved type of heating and ventilating apparatus.

"In the wintertime fresh, practically perfect sanitary conditions. Business has so increased during the past year that this plant now needs 500 additional hands, and I'll bet they'll

500 additional hands, and I'll bet they'll get them."

The R. A. Patterson Tobacco Company, he said, is the largest independent tobacco concern in the United States.

"Now, we'll take up the iron business," the speaker continued. "The iron works of all kinds employ 7,539 hands. Their output is \$9,081,000. There is a large revival of industry at the Old Dominion Iron and Nail Works. The Tredgar Works is continuing its business with its accustomed success. The Richmond Locomotive Works is in a prosperous tem which brings about perfect harme between the managers and the e

tem which brings about perfect harmony between the managers and the employes.

"A most important industry of Richmond is the paper business. The hands employed in this and kindred occupation amount to 1,831 and the output is nearly \$1,300,000. There are three blotting mills in Richmond, which are the largest in the world, making blotting paper exclusively. Their output is about \$10,000,000 pounds annually, which is from \$0 to 80 per cent. of all that is manufactured in this country. Akin to this business are the large paper back manufacturing, paper twine manufacturing and envelope factory. The Wortendyke paper twine factory ships its product to all parts of the world. "A very interesting fact in connection with the paper business is that Richmond makes the matrix paper which is used in printing nearly two-thirds of the large newspapers of the United States. The New York Herald, Journal, Times, and in fact, every daily paper in New York, except the World, uses matrix paper which is made in Richmond. The Westover Paper Company manufactures roofing tar paper. The annual output is 511, 600 rolls, nearly \$1,000,000 pounds, and 14,520 harrels of roofing material. It has branches in thirty-three cities.
"One of the most striking and important industries in Richmond supports one hundred and four printing offices and employs in this business over 1,400 hands. It is the only city of its size that supports two printing supply houses, one of which, the H. L. Pelouze Company, now a part of the American Type Founders' Company, has been in existence since contents.

Company, has been in existence since 1879.

"The largest and most important single concern is the B. F. Johnson Company. The energy of this company has carried books with Richmond's imprint into nearly every North Carolina and Texas and generally throughout the South. The total annual output of this company is now over 1,500,000 books. Not only are its books in the South, for which they were chiefly intended, but they are now used in the put/lic schools of New York. Philadelphia, Baltimors, Washington and other places in the North and West. "We'll make some good confederates of them after a while.

"The two great trade industries, printing and binding, have been greatly de-

exception of some rancoa work and the publication Committee, Richmond printers did little except job work and their facilities were limited.

"The binding industry was even smaller. To-day the printing industry of the city is very large, while we have one of the largest binderies in the country with a capacity of 8,000 books daily. In order to meet the increasing demand of the Johnson Counpany, which has doubled its business within the past three years, both printers and binders were compelled to enlarge their plants until they were eventually in a position to compete for work from a distance and, to-day Richmond is doing an enormous amount of printing and binding for New York, Philadelphia and St. Louis concerns.

Graining Flour Trade.

Graining Flour Trade.

"Hardly any fact about the industrial development of Richmond is more gratifying than the revival of its flouring mills. Formarly its greatest and most celebrated industry, the flouring business of Richmond fell to a very low ebb, but under the able and aggressive management of Mesers. Warner Moore & Co., the great mills of Richmond, are now putting out

and is largely sold in European markets.
"Next in order of value is the boot and will doubtless be the means of bringing more shoe factories to the city.

Sensational Selling of Organs and Pianos

Lots of good standard instruments that we have taken in, and are going to sell at prices that hardly suggest their original prices.

They are in fine shape. Why not pick your choice at a little price? Chance of a lifetime!

ORGANS

1	Worcester Organ842.50
1	Ithica Organ, 6 octaves \$40.00
1	Beatty Organ \$85.00
1	Shoninger Organ\$47.50
1	A. B. Chase Organ \$37.50
1	Wilcox & White Organ. \$32.00
1	Sterling Organ\$30.00

PIANOS

1 Woodward & Brown . \$42.50 1 Dunham Piano 837.50 1 Knabe Piano, 7 oc-1 Stodart Plano \$30.00 1 Stodart & Worcester. \$27.50 Stodart Plano \$25.00 Chickering, handsomely carved \$75.00 Knabe, carved legs, overstrung bass, rose-wood case \$80.00 Lansing Upright ... \$70.00

Walnut Upright Piano, original price \$300.00, now\$125.00

SOLD ON EASY TERMS-FROM \$2.00 PER MONTH UP.



